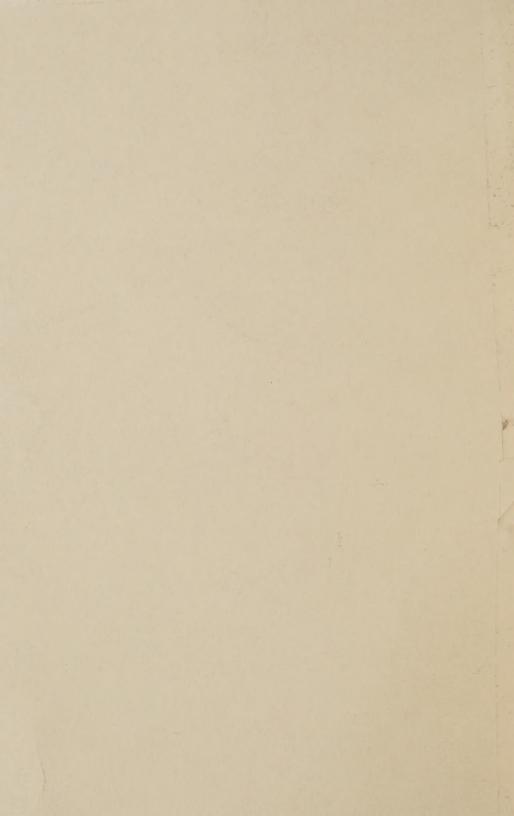
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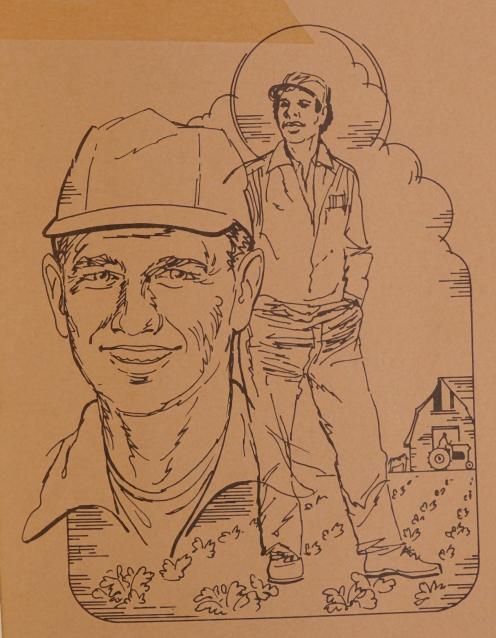
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Florida



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Office of Advocacy and Enterprise

Handbook for Small or Limited Resource Farmers

Florida



Message from the Secretary

It is a pleasure to present this *Handbook for Small or Limited Resource Farmers*, a directory of public and private agencies which offer program services to the agricultural and rural communities of America.

Some farmers and some rural communities fail to utilize programs for which they are eligible simply because they don't know what the programs are or where they are. We are issuing this publication in our continuing effort to make agricultural programs more accessible to all Americans.

We believe this handbook will serve farmers, rural communities, agricultural organizations, and the general public as a useful guide through the labyrinth of public and private agencies charged to deliver agricultural and rural services to our nation.

Sincerely,

Richard E. Lyng

Riend T. Ly

Secretary

413989

Published by the Office of Advocacy and Enterprise U.S. Department of Agriculture

Samuel J. Cornelius Director

Edited by

Yvonne Blanchard Freeman, Ed. D. *Chief*Limited Resource Farmer Initiative

Prepared by Shirlene Mattison and Vivian Moore Equal Opportunity Staff Office of Advocacy and Enterprise

August 1987

This Handbook for Small or Limited Resource Farmers is a directory of rural and agricultural programs in 17 southern and border states where most U.S. farms are located. It is being issued in an effort to broaden access to agricultural programs and rural resources, particularly among farm operators and owners whose resources are substantially limited.

The needs of farmers with limited resources are of great concern to the Office of Advocacy and Enterprise, U.S. Department of Agriculture (USDA). One of the most important functions of that office is to provide overall leadership to USDA agencies and affiliates to assure that all Americans have equal access to the programs and opportunities sponsored by the Department of Agriculture.

We would especially appreciate your suggestions on how future directories might better serve farmers and other rural community residents. Please address your comments as follows:

Limited Resource Farmer Initiative Office of Advocacy and Enterprise U.S. Department of Agriculture Washington, DC 20250

We hope this publication proves a useful tool for locating agricultural programs and rural resources.

Acknowledgements

This handbook was developed and prepared by virtue of the cooperation and generous assistance of private and public agency personnel throughout the country.

Of the many service organizations in the private sector, we are particularly indebted to the American Agricultural Movement, the American Bar Association, the Federation of Southern Cooperatives, the Legal Services Administration, The National Association of Community Health Centers, the National Clearinghouse for Primary Care Information, and the National Farmers Union.

During the development and preparation of this publication, the agricultural entities of the Land-Grant Colleges and Universities upheld their reputation as a national resource by providing valuable information and suggestions.

Of public sector organizations, we are most grateful to the National Institutes of Health and many state agencies, particularly the Departments of Agriculture and Departments of Economic Development.

Finally, we thank our colleagues in the Department of Agriculture who serve in the Agricultural Cooperative Service, the Agricultural Stabilization and Conservation Service, the Cooperative State Research Service, the Extension Service, the Farmers Home Administration, the Food and Nutrition Service, and the Soil Conservation Service for providing the bulk of the data from which this directory was compiled.



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Agricultural Experiment Station 1022 McCarty Hall University of Florida Gainesville, FL 32611

904/392-1971

Agricultural Stabilization and Conservation Service

Federal Bldg., Room 260 401 S.E. First Ave. Gainesville, FL 32601-6805 904/372-8549

Farmers Home Administration

401 S.E. First Ave. Room 214 Gainesville, FL 32601-6805 904/376-3218

Administrative Office 904/376-3218

Community & Business Programs 904/376-3218

Farmer Programs 904/376-3218

Rural Housing 904/376-3218

District Offices:

- I 728 N. Ferdon Blvd First Federal Bldg. Suite 4 Crestview, FL 32536 904/682-2797
- II 425 E. Central Ave.Room 312P.O. Drawer 429Blountstown, FL 32424904/674-4591

- III Room 248, Federal Bldg. 207 N.W. Second St. Box 19 Ocala, FL 32670 904/732-9796
- IV 1135 Old Highway 441 Mt. Dora, FL 32757 904/383-7116
- V 3500 45th St.
 Suite 6, Room #3
 P.O. Box 3767
 West Palm Beach, FL 33407
 305/686-5633

Food and Nutrition Service

Southeast Regional Office 1100 Spring St., N.W. Room 200 Atlanta, GA 30367 404/347-4131

Field Offices:

474 S. Court St. Room 817C Montgomery, AL 36104 205/832-7245

Federal Building, Rm. 725 51 Southwest First Ave. Miami, FL 33130 305/536-4404

700 Twiggs St., Rm. 509 Tampa, FL 33602 813/228-2268

227 N. Bronough St. Rm. 3084 Tallahassee, FL 32301 904/681-7466

Food Stamp Program Cooperating Agencies:

Department of Health and Rehabilitative Services 1323 Winewood Blvd Bldg. 2, Rm. 432 Tallahassee, FL 32301 904/488-7721

Soil Conservation Service Federal Bldg., Room 248 401 S.E. First Ave. Gainesville FL 32601 904/377-0946

State Agencies

Department of Agriculture and Consumer Services The Capitol Tallahassee, FL 32301 904/488-3022

University Programs

College of Agriculture Florida A&M University P.O. Box 338 Tallahassee, FL 32307 904/599-3550

Cooperative Extension Service Florida A&M University P.O. Box 339 Tallahassee, FL 32307 904/599-3561 College of Agriculture University of Florida Institute of Food and Agriculture 1008 McCarty Hall Gainesville, FL 32611 904/392-1761

Cooperative Extension Service University of Florida 1038 McCarty Hall Gainesville, FL 32611 904/392-1761

Central Florida Legal Services, Inc. 308 S. Campbell St. Daytona Beach, FL 32014

904/255-6573

Legal Aid Services of Broward County, Inc. 609 Southwest First Ave.

Fort Lauderdale, FL 33301

305/764-8110

Florida Rural Legal Services, Inc.

305 No. Jackson Ave. P.O. Drawer 1499 Bartow, FL 33830 813/534-1781

Jacksonville Area Legal Aid, Inc.

604 Hogan St. Jacksonville, FL 32202 904/356-8371

Legal Services of Greater Miami, Inc.

149 W. Plaza 7900 Northwest 27th Ave. Suite 210 Miami, FL 33147 305/693-6810

Legal Services of North Florida, Inc.

822 N. Monroe St. Tallahassee, FL 32303 904/224-6375

Greater Orlando Area Legal Services, Inc.

1036 W. Amelia St. P.O. Box 1790 Orlando, FL 32802 305/841-7777

Bay Area Legal Services, Inc. 700 Twiggs St., Suite 800

Tampa, FL 33602 813/223-2525

Withlacoochee Area Legal Services, Inc.

20 S. Magnolia Ave. Ocala, FL 32671 904/629-0105

Three Rivers Legal Services, Inc.

309 Northeast First St. Gainesville, FL 32601 904/372-0519

Northwest Florida Legal Services, Inc.

34 W. Government St. P.O. Box 1551 Pensacola, FL 32597 904/432-2336

Gulfcoast Legal Services, Inc. 641 First St., S.

P.O. Box 358 St. Petersburg, FL 33731 813/821-0726

West Orange Farmworker Health Assn, Inc.

P.O. Box 1249 Apopka, FL 32703 305/886-6201

Satellites:

South Lake Farmworker Health Center P.O. Box 141 Groveland, FL 32736

Family Tree Birth Center 1780 Mercy Drive Suite 14 Orlando, FL 32808

Winter Garden Family Health Center P.O. Box 1065 Winter Garden, FL 32787

Family Medical Practice, Inc. P.O. Drawer YY Cross City, FL 32628 904/498-5626

East Pasco Health Center, Inc.

1110 Fort King Highway Dade City, FL 33525 904/567-0111

Satellites:

1525 W. Clinton Ave. Dade City, FL 33525

Southwest Florida Health Centers y Clinicas Migrantes 1857 High St.

Fort Myers, FL 33901 813/332-0417

Satellites:

Bonita Springs Migrant Health Center Bonita Beach Road Bonita Springs, FL 33923 Southwest Florida Health Centers y Clinicas Migrantes P.O. Box 1258 LaBelle, FL 33935

Florida Rural Health Services, Inc.

109 West Wall St. Frostproof, FL 33843 813/635-4891

Satellites:

Sebring Medical Center 1000 Persimmon Ave. Sebring, FL 33870

Wauchula Medical Dental Center 202 N. Eighth Ave. Wauchula, FL 33873

Tri-County Community Medical Center, Inc.

110 N. Grand P.O. Box 600 Greenville, FL 32331 904/948-2840

Satellites:

Midwifery Service 122 N. Grand St. Greenville, FL 32331

Madison Extended Hours Clinic 204 NE Hancock St. Madison, FL 32340

Collier Health Services, Inc. 419 N. First St.

Immokalee, FL 33934 813/657-3663

Satellites:

Everglades City Clinic 305 W. Broadway Ave. Everglades City, FL 33929 South Trail Clinic 4 Joseph Lane Naples, FL 33942

Lafayette/Suwannee Rural Health Corporation, Inc.

Route 3, Box 10 Mayo, FL 32066 904/294-1226

Rural Health Care, Inc. 1302 River St. Palatka, FL 32077 904/328-0108

Satellites:

Rural Health Care, Inc. 100 Cypress St. Crescent City, FL 32012

Rural Health Care, Inc. P.O. Box 515 Hastings, FL 32045

Rural Health Care, Inc. P.O. Box 596 Interlachen, FL 32048

Rural Health Care
Dental Clinic
519 Crill Ave.
Palatka, FL 32077

Manatee Rural Health Services, Inc. P.O. Box 106

Parrish, FL 33564 813/776-1234

Satellites:

Samoset Health Center 2703 19th St. Court, E. Bradenton, FL 33508

Sunshine Health Center 1700 NW Tenth Drive Pompano Beach, FL 33060 305/972-6450

Satellites:

Crystal Lakes Health Center Building 12 3100 N. 24th Ave. Hollywood, FL 33020

Ruskin Migrant and Community Health Center, Inc. 2814 14th Ave., SE P.O. Box 1347 Ruskin, FL 33570 813/645-4681

Satellites:

Dover Clinic Highway 574 and Lindsley Rd Dover, FL 33527

Johnnie Ruth Clarke Health Center, Inc. 3080 36th Ave., S. St. Petersburg, FL 33712 813/821-6701

Central Florida Migrant and Community Health Center, Inc. 2472 S. Park Ave. Sanford, FL 32772-1077 305/322-8645

Satellites:

Central Florida Community Clinic 98 Division St. Oviedo, FL 32765

Project Health, Inc. P.O. Box 307 Sumterville, FL 34267 904/793-5900

Gilchrist County Medical Board P.O. Box 223

Trenton, FL 32693 904/463-2374

Board of County Commissioners

West Palm Beach County, Florida Palm Beach County Health Department P.O. Box 29 West Palm Beach, FL 33402 305/837-3000

Satellites:

C. L. Brumback Health Facility 38754 State Road 80 Belle Glade, FL 33430

Delray Health Center 345 S. Congress Ave. Delray Beach, FL 33444

Jupiter Health Center 76405 Indiantown Road Jupiter, FL 33458

Lake Worth Health Center 110 N. F St. Lake Worth, FL 33460

Northeast Health Center 1460 W. Eighth St. Riviera Beach, FL 33404

West Palm Beach Health Center 826 Evernia St. West Palm Beach, FL 33402

West Palm Beach Health Center 909 Evernia St. West Palm Beach, FL 33402

Florida Community Health Center, Inc.

Suite 12, 3500 45th St. West Palm Beach, FL 33407 305/684-0600

Satellites:

Clewiston Community Health Center 302 Second St. P.O. Box 866 Clewiston, FL 33440

Fellsmere Community Health Center City Hall 22 S. Orange St. Fellsmere, FL 32948

Port Pierce Community Health Center 950 First St. P.O. Box 457 Indiantown, FL 33456

Edna Pierce Lockett Community Health Center 305 NW Fifth St. Okeechobee, FL 33472

Wewahitchka Medical Center Inc.

P.O. Box 40 Wewahitchka, FL 32465 904/639-5828

Farm Advocacy Organizations

Florida American Agriculture Movement, Inc.

Route 2, Box 375 Grand Ridge, FL 32442 904/592-6506

Federation of Southern Cooperatives

Affiliates:

Florida State Association of Cooperatives

Route 3, Box 460 Marianna, FL 32446

Gretna Self-Help Housing Cooperative

P.O. Box 366 Gretna, FL 32332

Mana-Hill Farmers' Co-op P.O. Box 451 Palmetto, FL 33561

NEJA Federal Credit Union Route 3, Box 460 Marianna, FL 32446

North Florida Farmers' Cooperative Association Route 3, Box 460 Marianna. FL 32446

Sumter County Farmers' Cooperative P.O. Box 577 Bushnell, FL 33513

State Bar Association

The Florida Bar Tallahassee, FL 32301-8226 1-800-342-8011 904/222-5286

Rural Resource Organizations (National and Regional Offices)

Agricultural Council of America 1250 Eye St., N.W. Suite 601 Wash., DC 20005 202/682-9200

American Agriculture Movement, Inc. 100 Maryland Ave., N.E. Suite 500, Box 69 Wash., DC 20002 202/544-5750

American Farm Bureau Federation 600 Maryland Ave., S.W. Wash., DC 20004 202/484-2222

American Land Resource Assn P.O. Box 33488 Wash., DC 20033 202/331-0637

Center for Community Change 1000 Wisconsin Ave., N.W. Wash., DC 20007 202/342-0519

Environmental Policy Institute Agriculture Resources Project 218 D St., S.E. Wash., DC 20003 202/544-2600

Federation of Southern Cooperatives/Land Assistance Fund

100 Edgewood Ave., N.E. Suite 1228 Atlanta, GA 30303 404/524-6882 Housing Assistance Council, Inc.

1025 Vermont Ave., N.W. Suite 606 Wash., DC 20005 202/842-8600

Southeast Regional Office 1365 Peach St., N.E. Atlanta, GA 30309 404/892-4824

League of Rural Voters 100 Maryland Ave., N.E. Suite 500A, Box 69 Wash., DC 20002 202/554-7456

Legal Services Corp. Office of Field Services 400 Virginia Ave., S.W. Wash., DC 20024-2751 202/863-1820

National Association for the Southern Rural Poor 248A G St., S.W. Wash., DC 20024 202/554-3265

North Carolina Office 337 West Main St. Suite 203 Durham, NC 27701 919/683-2151

National Association of Community Health Centers 1625 I St., N.W. Suite 420 Wash., DC 20006 202/833-9280

National Association of Towns and Townships 1522 K St., N.W. Suite 730 Wash., DC 20005 202/737-5200

National Center for Neighborhood Enterprise

1367 Connecticut Ave., N.W. Wash., DC 20036 202/331-1103

Affiliate:

National Council for a Black Economic Agenda 1367 Connecticut Ave., N.W. Wash., DC 20036 202/331-1103

National Clearinghouse for Primary Care Information

8201 Greensboro Drive, Suite 600 McLean, VA 22102 703/821-8955

National Council of Agricultural Employees

499 S. Capitol St., S.W. Suite 411 Wash., DC 20003 202/488-1100

National Council of Farmer Cooperatives

1800 Massachusetts Ave., N.W. Wash., DC 20036 202/659-1525

National Farmers Union

Denver Headquarters Office 10065 Harvard Ave. Denver, CO 80251 303/337-5500

Washington, DC Office 600 Maryland Ave., S.W. Suite 202W Wash., DC 20024 202/554-1600

St. Paul Field Office 317 York Ave. St. Paul, MN 55101 612/771-3380

National Future Farmers of America

5632 Mt. Vernon Memorial Highway P.O. Box 15160 Alexandria, VA 22309 703/360-3600

National Grange

1616 H St., N.W. Wash., DC 20006 202/628-3507

National Rainbow Coalition

2100 M St., N.W. Suite 609 Wash., DC 20037 202/955-5795

National Rural Development and Finance Corp.

1718 Connecticut Ave., N.W. Suite 400 Wash., DC 20009 202/797-8820

National Rural Electric Cooperative Association

1800 Massachusetts Ave., N.W. Wash., DC 20036 202/857-9500

National Rural Housing Coalition

1016 - 16th St., N.W. 8th Floor Wash., DC 20036 202/775-0046

National Rural Water Association

Box 1604 Duncan, OK 73533 405/672-8925

Washington, DC Office 1776 K St., N.W. Wash., DC 20006 202/833-9481

National Save the Family Farm Coalition

80 F St., N.W. Suite 714 Wash., DC 20001 202/737-2215

National Sharecroppers Fund/ Rural Advancement Fund

2124 Commonwealth Ave. Charlotte, NC 28205 704/334-3051

North Carolina Council of Churches

Bryan Building 201 A - Cameron Village Raleigh, NC 27605-1377 919/828-6501 919/828-6542

Rural America, Inc. 1312 - 18th St., N.W. 4th Floor

Wash., DC 20036

Rural Coalition

2001 S St., N.W. Suite 500 Wash., DC 20009 202/483-1500

Southern Poverty Law Center

P.O. Box 548 Montgomery, AL 36101 205/264-0286

Winrock International Institute for Agricultural Development

Petit Jean Mountain Route 3 Morrilton, AR 72110 501/727-5435

Agricultural Cooperative Service Role in Assisting Rural People

The Cooperative Marketing Act of 1926 formalized assistance to agricultural cooperatives in the U.S. Department of Agriculture by establishing a division of cooperative marketing. The Agricultural Cooperative Service (ACS) is the Department's focal point for conducting cooperative research and policy analysis and providing technical assistance to cooperatives and producers interested in organizing cooperatives.

The Agency has five missions.

- 1. Conduct research and analysis on all phases of cooperatives.
- 2. Conduct studies of operations of individual cooperatives upon their request.
- 3. Assist groups of producers who desire to form a cooperative (cooperative development).
- 4. Acquire, analyze, and disseminate economic, statistical, and historical information on cooperatives.
- 5. Promote the knowledge of cooperative principles and practices.

The agency has a total staff of about 70. It has no authority or funds for making grants or loans to cooperatives or groups of producers wishing to form cooperatives.

The agency is organized into an Information and Education staff and three program divisions. The Information and Education Staff handles publishing and other information functions.

The Cooperative Marketing and Purchasing Division is organized on a commodity basis, with specialists in three commodity groups and international trade.

The Cooperative Management Division is organized on a functional basis, with specialists in the areas of cooperative finance, management and operations (including member relations), and policy and legal. The division also has a Statistics and ADP group which conducts an annual survey of farmer cooperatives and publishes an annual cooperative statistics report.

The Cooperative Development Division is the third program division. Its major mission is to provide technical assistance to producer groups interested in forming a cooperative and to assist existing cooperatives still in the developing stages to improve their operations or to analyze the feasibility of new operations or services. The division also provides training to developing cooperative personnel and conducts some research on problems facing developing cooperatives.

The division is organized into two program areas. The Feasibility and Development program is staffed by professionals located in the Washington office. The primary activity of this staff is conducting feasibility studies for groups of producers wishing to form new cooperatives and helping them implement feasible cooperatives.

The Field Operations and Training program is staffed by four professionals, one in Washington and one in each of three field offices located in Greenville, NC; London, KY; and Hilo, HI.

Under the leadership of Washington-based program leaders, training is provided for directors, managers, and other key employees of new and developing cooperatives. This training covers such topics as cooperative principles and practices, directors' role and responsibilities, management, financial management, marketing, and bookkeeping.

In addition to agricultural producers, the Cooperative Development Division provides technical assistance to fishermen, forestland owners, and rural producers of hand crafts. Services can be requested by writing a letter to the Administrator, Agricultural Cooperative Service, USDA, Washington, DC 20250.

USDA Program Discrimination Complaint Procedures

Discrimination is prohibited by regulation in both federally assisted as well as direct assistance programs. Numerous laws, chief among them being Title VI of the Civil Rights Act of 1964, prohibit discrimination on the basis of race, color, sex, age, religion, national origin, and handicap.

It is the policy of the U.S. Department of Agriculture (USDA) to ensure that no person be discriminated against on the grounds of race, color, sex, age, religion, national origin, or handicap in any program or activity receiving direct or indirect assistance from the Department. The Office of Advocacy and Enterprise (OAE) has the responsibility to assure that all minority groups have equal access and treatment in relation to program services.

Although the purpose of this directory is to make farmers and rural communities more aware of agricultural programs administered at state and local levels, we find it necessary to outline the procedures for filing a discrimination complaint when unresolvable problems are encountered in the access to USDA programs and services.

Procedures for Filing Discrimination Complaints

1. What Is a Complaint?

A complaint is a written or oral statement which alleges discrimination in the administration or operation of program activities, benefits, or services on the basis of race, color, sex, age, religion, national origin, and handicap.

2. Who Can File a Complaint?

Any individual or individuals acting in their own interest or on behalf of any specific classes of persons who believe they have been discriminated against on the basis of race, color, sex, age, religion, national origin, and handicap may personally, or through a representative, file a complaint.

3. To Whom Should the Complaint Be Addressed?

Individuals who believe themselves to be victims of the kinds of discrimination referred to in this article may file a complaint with the head of any agency, any designated agency official, or the Secretary of Agriculture.

4. What is the Timeframe for Filing a Complaint?

A complaint *must* be filed within *180* days of the alleged discriminatory act, unless the time for filing is extended by the agency head or the Secretary of Agriculture.

5. What Method Should Be Used to File a Complaint?

A complaint can be filed orally or in writing.

6. What Should a Complaint Contain?

All complaints, where appropriate, should contain the following information:

Name, address and telephone number of complainant;

Name and address of the entity delivering the service or benefits;

Date and place of the alleged discriminatory act and a statement as to whether the action is continuing;

Description of the incident or action which the complainant alleges to be discriminatory;

Type of discrimination; e.g., race, color, sex, age, religion, national origin, or handicap;

Name, address and title of persons who may have knowledge of the act; and

Any other information which will assist in investigating and resolving the complaint.

Conservation in the 1985 Farm Bill

What the Conservation Provisions of the 1985 Farm Bill Mean to You

Conservation Provisions

Conservation Reserve: The Conservation Reserve offers producers help in retiring highly erodible cropland. The Agricultural Stabilization and Conservation Service (ASCS) will share up to half of the cost of establishing permanent grasses, legumes, trees, windbreaks, or wildlife plantings on your highly erodible cropland. Under 10-year contracts, ASCS will make annual rental payments to you as long as the terms and conditions of the contract are met.

Conservation Compliance: Conservation compliance applies if you continue planting annually tilled crops on highly erodible fields. To remain eligible for certain USDA program benefits, you must develop and be actively applying a locally approved conservation plan for those highly erodible fields by January 1, 1990. You must have the plan fully implemented by January 1, 1995.

Sodbuster: Sodbuster applies if you plant annually tilled crops on a highly erodible field that was not used for crop production during the period 1981-85. If you plow out such a highly erodible field, you must do so under a conservation system approved by the local conservation district in order to remain eligible for USDA program benefits.

Swampbuster: Swampbuster applies if you convert naturally occurring wetlands to cropland after December 23, 1985 (the date the farm bill was signed). With some exceptions, to remain eligible for certain USDA farm programs you must discontinue production of annually tilled crops on newly converted wetlands.

Your Options

As an agricultural producer, you may:

• Develop and apply a conservation plan for your highly erodible fields, in cooperation with SCS and the local conservation district. The plan will help you reduce soil loss to levels that are technically and economically achievable. You will retain eligibility for USDA farm program benefits.

- Plant permanent cover on land where annually tilled crops cannot be grown because of excessive erosion. If you choose this option, you may want to consider entering the land into the Conservation Reserve and planting permanent grasses, legumes, trees, windbreaks, or wildlife cover. You still would have other USDA programs open to you.
- Produce crops on a highly erodible field without using a locally approved conservation system, but you would lose eligibility for USDA program benefits.
- Produce crops on newly converted wetlands, but lose eligibility for USDA program benefits.

Obtaining Assistance

For more information about the conservation provisions or for conservation planning assistance, contact the local SCS field office. SCS conservationists can tell you if you have wetlands or highly erodible fields, and they will help you prepare a conservation plan. Local conservation districts approve all plans. The Agricultural Stabilization and Conservation Service has information about the effects of various conservation provisions on USDA farm programs. All efforts will be made to help you continue to qualify.

Wills and the Survival of Family Farms

Today's rural crisis and its effect on the family farmer, especially those who are black, make it easy to overlook some basic landowner responsibilities, many of which are essential if the growing tide of black land loss is to be stemmed and eventually reversed. The greatest responsibilities of a black farm landowner are probably to assure that the land he or she owns (1) is legally secure and (2) can be safely passed on upon his or her death to the individual(s) he or she has chosen.

While the current rural crisis is primarily a financial one, it is compounded for black farmers simply because many do not have clear title to their land, a vast amount of which is heir property.

The most common problems with heir property are:

- 1) It is often impossible to borrow money on heir property because there is no clear title, which makes it less attractive as collateral.
- 2) The land is more likely to become a target for speculators who prey on unsuspecting heirs. This process usually results in land loss through what is known as partition sale.

When a person dies without a will, the heirs acquire an interest in the property. There is no ownership of a specific piece of property or land, only an interest in the entire estate. Frequently, several generations of heirs are involved with varying degrees of interest and ideas on how the property should be used and/or divided.

For various reasons, one or more heirs will often convey their interests in the estate to a land speculator. The speculator will then petition the court to have the entire estate (tract of land) sold at public auction. In most cases, the property is sold at a price far below market value.

Because such an auction usually requires ready cash, the property is more often than not purchased by the speculator or someone outside the landowner's family.

The only sure way for a farmer to prevent such a tragedy would be to make a will and update it as circumstances dictate. The land would then go to whomever the landowner desired.

Because of the complexity of additional problems facing black farm landowners, it is imperative that they continue to meet their basic responsibilities even in the face of the current farm crisis. The most important of these responsibilities is to ensure that the land is preserved for future generations.

It would indeed be a tragedy to survive the agricultural crisis only to lose the land for failing to perform the basic responsibilities of landownership. Although the making of a will is a very important responsibility, there are many others. A detailed list can be obtained by contacting the Federation of Southern Cooperatives/Land Assistance Fund (FSC/LAF), 100 Edgewood Ave., N.E., Suite 1228, Atlanta, GA, (404)524-6882.

